

COLCOM COMPANY PROFILE, INDIA

Hello, the future of workspace begins here.



COLCOM Management.



Sujith Sivaram

Managing Director,
ESCO Pte. Ltd



Christopher Lim

Director & General
Manager, ESCO Pte. Ltd.



Amit Palekar

Director, Business
Development & Key
Accounts , ESCO Pte. Ltd



Nawal Khurana

President, COLCOM
India



Soheb Siddiqui

Vice-President,
COLCOM India

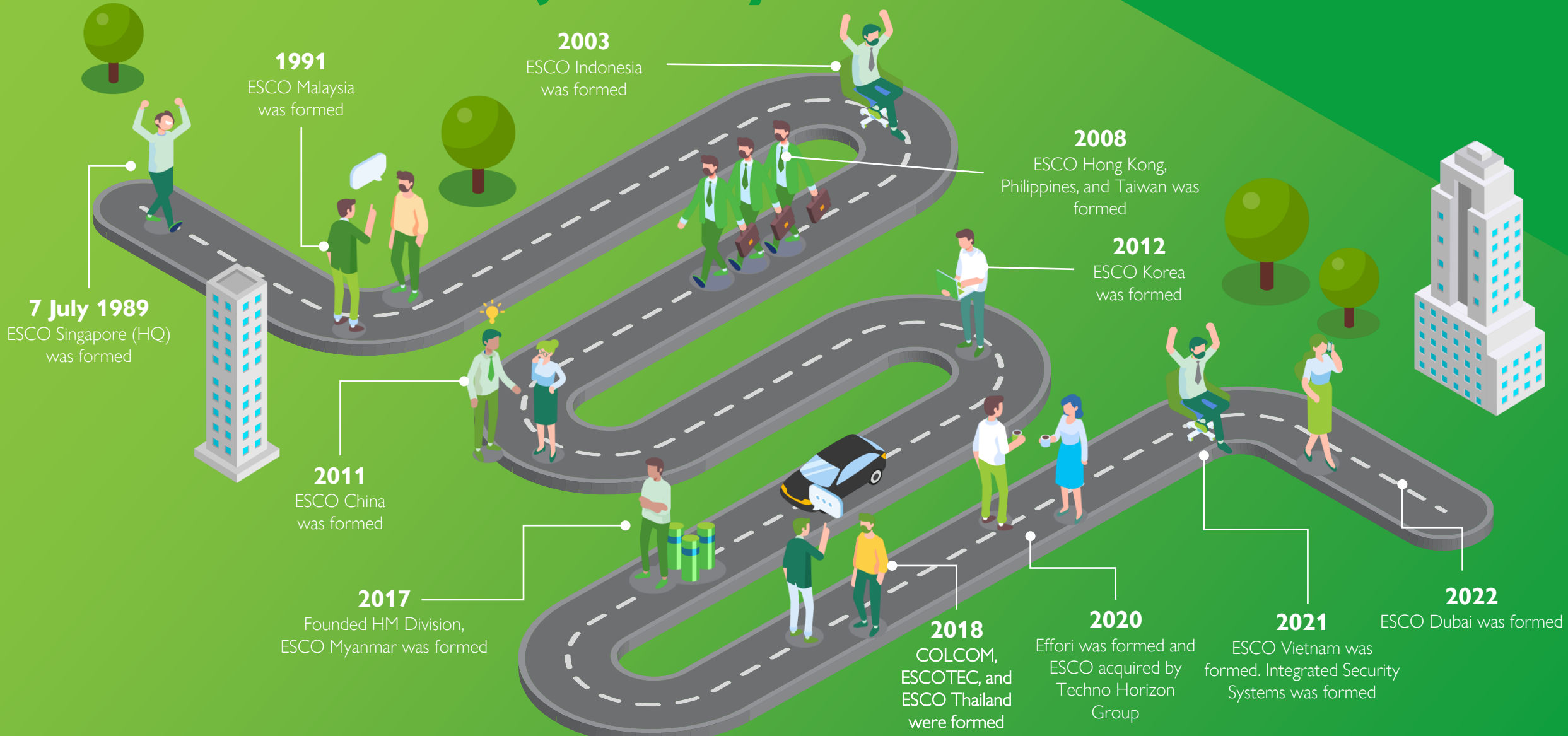


Vipin Zutshi

VP Sale & Business
development (HVM),
India

ABOUT COLCOM

The journey since 1989.



ABOUT COLCOM

In a nutshell...



**Established in
7 July 1989**



**Leading technology
solutions provider**



**Large network in
South East Asia
with global
affiliations**



**Wide ranging
customer
base and project
portfolio**



**Company of
250-strong**

ABOUT COLCOM

Our core competencies

Designing Solutions



Integrated Supply Chain Management



Installation and Configuration



Testing and Commissioning



Training and Managed Services



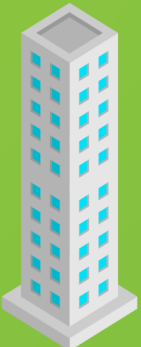
Life Cycle Management



Hostile Vehicle Mitigation



Integrated Security Systems



ABOUT ESCO

Our values.

People, Passion, Professionalism

People Polly



People Polly is the resident socialite, spreading love and kindness to everyone around her. She loves to surround herself with diverse company and learn new things about her peers!

Professionalism Peter



Professionalism Peter always know the most respectful thing to say in any occasion. You will never catch him losing his cool and he makes sure he is regularly groomed!

Passion Paul



Passion Paul loves a good workout. He is extremely passionate about skills development and is always on courses, trainings and workshops to improve himself

ABOUT ESCO

Regional and global presence.

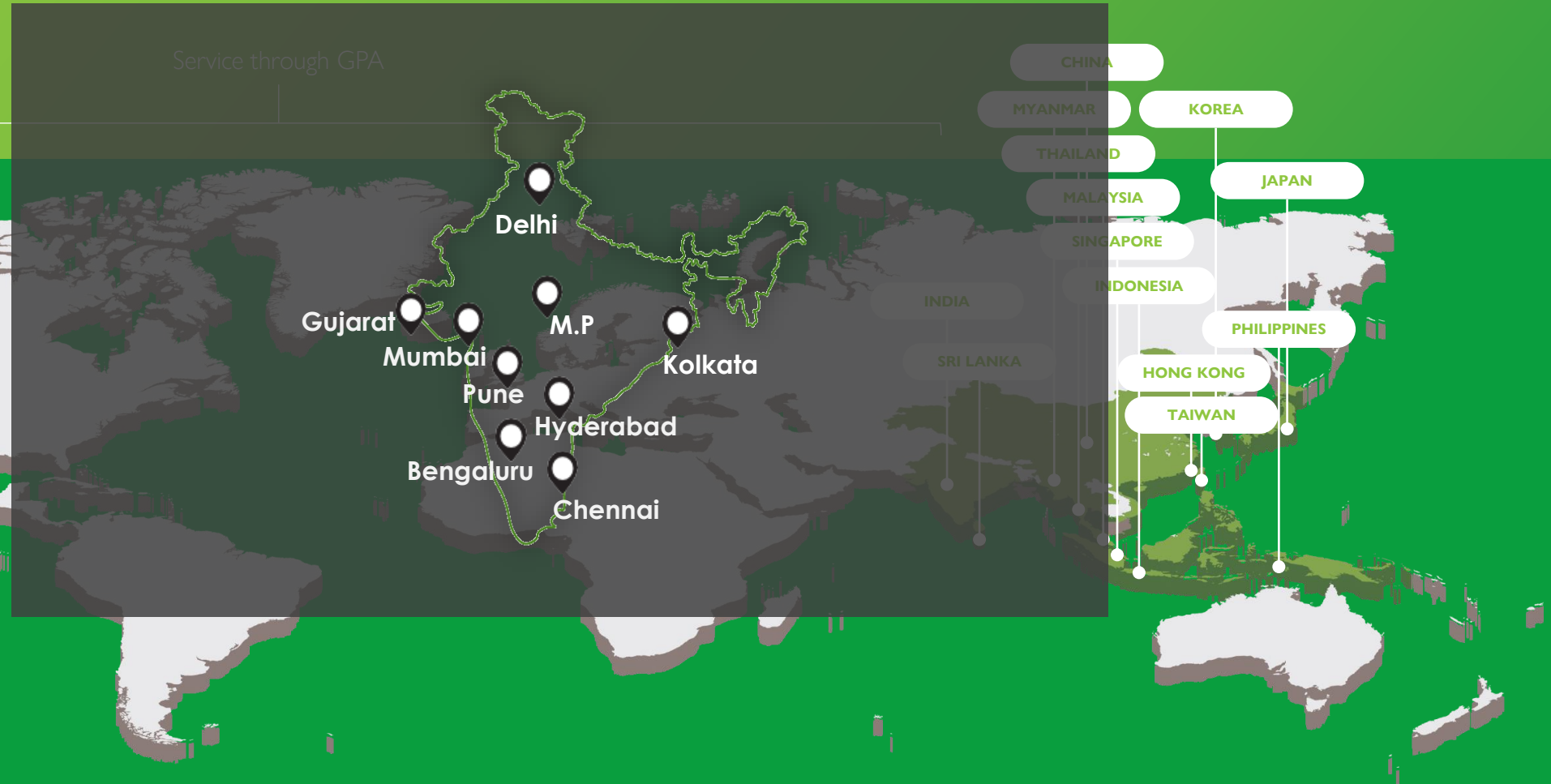
In addition to our own offices, we have also a **strong partner network**, through GPA and otherwise.



ABOUT COLCOM

Regional and global presence.

In addition to our own offices, we have also a **strong partner network**, through GPA and otherwise.



ABOUT COLCOM

OUR LEADERS



AMIT PALEKAR
Director, BD & Key
Accounts, ESCO



SUJITH SIVARAM
Managing Director, ESCO



CHRISTOPHER LIM
Director & General Manager,
ESCO



NAWAL KHURANA
President, COLCOM India



SOHEB SIDDIQUI
Vice-President, COLCOM



VIPIN ZUTSHI
Vice-President- Sales, HVM



ANIL NAIDU
Sales (Hyderabad)- COLCOM



**KOHMAL
ALEXANDER**
Sales (Pune), COLCOM



BHAVIN PARIKH
Sales (North, West), COLCOM



PARIMAL KUMAR
Sales (Bengaluru), COLCOM



IMRAN SAYED
Operation Manager, COLCOM



HEMANT PASHTE
Manager Accounts, COLCOM



SHEHBAZ ANSARI
Pre-sales, COLCOM



HEMA SUJITH
Manager- Logistics &
Procurement, COLCOM



NIKHIL HEGDE
Program Manager, COLCOM



THERESA ANTHONY
Service Manager, COLCOM



AASHMITHA HIRA
Sr, Marketing Executive,
COLCOM



VIPIN DANDAWATE
Sr. CAD Engineer, COLCOM



Our industry affiliations.



ESCO is a Silver member of AVIXA, the leading nonprofit association that serves the professional AV communications industry worldwide.

As a part of AVIXA, it demonstrates quality assurance and recognizes our experiences in the industry.

www.avixa.org



ESCO's investment in GPA puts us alongside other highly respected and prestigious Audio-Visual companies across the globe.

































Being a part of GPA, customers can be assured that they will have ample support worldwide and experience world class service delivery from ESCO.

www.thinkgpa.com



WHY COLCOM

Some of our vendor-partners.

WHY COLCOM

Industry awards and certifications.



Award: Singapore's Fastest-Growing Companies in 2019,2020, and 2021.



Award: Best application of AV in Education award by SIIA. 2019



Award: Financial Times High-Growth Companies, Asia-Pacific 2020.



Award: Microsoft Partner of The Year Award.



Certified: Microsoft Meeting Room Partner Program (MRPP).



Certified: Microsoft Gold Partner for Surface devices.



Certified: Zoom Certified Integrator.



Certified: Value added Partner- Display Products



Award: InAVate's 40 under 40.



Award: Best application of AV in Education award by SIIA. 2019 and Infotainment Award 2021

03

Our Expertise.

We offer a wide range of solution sets suited to your unique needs, working with the world's best products to achieve the desired outcomes for you.

In this section:

- Essentially, what we do here
- The specifics



OUR EXPERTISE

Essentially, what we do here.

Enterprise Technology

Boost your enterprise with innovative technology services and solutions. Deploy efficient technology to control and track complex operations of your business.

Unified Communications

Innovative videoconferencing and telepresence solutions, as well as complete unified collaborative platforms.

Hostile Mitigation

Products range from active and passive barriers, conventional depth fixed, removable and automatic bollards to innovative shallow foundation solutions for both active and passive bollards.

Workplace Management

The world is always changing and facilitating better workspace management is the key for organization to prosper in a competitive technological-driven world.

Audio Visual

Our extensive knowledge base and unparalleled technical wizardry brings state of the art audio visual solutions at affordable prices to our customers.

Digital Signages

As an interactive and informative advertising tool, digital signages can deliver customized, relevant and interesting multimedia content that could be easily created and controlled.



OUR EXPERTISE

The specifics.



Projections

We work with you to design the most appropriate solution for your space. Leveraging today's technologies to ensure you have an inspiring experience, whilst keeping your installation future proof and easy to use.



Projector Screens

Trending towards a whole new era of screen displays, COLCOM offers screens with special features that cater to a wide variety of needs, such as light-weighted, compact, durable and maintenance-free.



Mounting Solutions

COLCOM also customizes furniture to make workspace smarter and more spacious.



Displays

Digital Displays including LCD, LED's Large Format Video Walls, Electronic Score Boards and Backlit LEDs are some examples of digital display solutions available.



Digital Signages

Interactive Digital Signage has taken precedence in today's technologically advanced society. As an interactive and informative advertising tool, it can deliver customized, relevant and interesting multimedia content that could be easily created and controlled.



Unified Communications

COLCOM is well-versed in providing high-definition audio and video conferencing, as well as live streaming and recording. In addition, an immersive Telepresence where meetings across borders can now be done in the perimeters of a room, creating a real-life scenario of a one-to-one discussion, board meeting or seminar.

As one of the leading Zoom Room installers in Asia, we have leveraged on our experience and built Zoom Room catalogues to make it easier for organisations to pick and choose different Zoom Rooms designs based on your requirements!



Audio Systems

COLCOM provides audio solutions to enhance the setting of your work environment. Whether you are sourcing for a simple microphone or a sophisticated audio amplifier, we are fully capable in recommending you the best solution based on your requirements.



Collaborations

Bring teams together on a big screen and discover new ways to generate ideas. Ink directly and naturally on the Whiteboard and capture all your ideations. Pull in multimedia and content from other apps. What happens next is creativity unleashed.



Intelligent Room Controls

COLCOM provides a combination of hardware and software to reinvent the way interactions are made.



Hostile Vehicle Mitigation

Vehicle-borne threats range from vandalism to sophisticated or aggressive attack by determined criminals and terrorists. The payload capacity and mobility of a vehicle can offer a convenient delivery mechanism for a large explosive device.

04

Our Services.

Here in COLCOM, we understand that the requirements of every customer are different and unique. Hence, we believe in tailoring and customizing our solutions to deliver the highest standards of design, engineering and service to ensure your total satisfaction.

In this section:

- Our service suite
- The specifics
- ESCO Virtual Assistant - EVA



OUR SERVICES

Our service suite

Engineering Services

COLCOM Care

AV as a Service - AVAAS



OUR SERVICES

The specifics.



Engineering

Through COLCOM's extensive experience, we have gained a vast knowledge surrounding most types of AV solutions and scenarios. Whilst this mentioned experience is key to a successful conclusion, our standard operating procedures and adoption of industry best practices ensure our global clients receive quality solutions and services.



Maintenance Services

We care for your audio-visual investment and place it as our top priority. With an elite class of service and maintenance engineers, we ensure that you will be attended to with immediate response as well as excellent quality servicing.



Rental Services

COLCOM maintains a vast inventory of professional equipment for most needs. We have a blend of experienced people and a state-of-the-art inventory to offer you a truly positive experience. Our goal is to meet your absolute satisfaction. We have developed key areas of our business to serve our customers, offering equipment and staff that specialize in these areas.



Client Training

COLCOM delivers targeted training content through our product specialist to help you manage your system effectively. Our training features a blend of lecture and hands on exercises; a combination that maximizes each attendee's overall learning experiences.



COLCOM Care

Avoid equipment breakdowns with COLCOM Care Maintenance Contracts. Regular usage of audio-visual systems results in wear and tear, lowering the efficiency of the equipment and may jeopardize overall performance of the business over time if not maintained properly. Periodic maintenance and servicing of your technology investments prevents disruptions to your business.



ESCO Virtual Assistant - EVA

Introducing ESCO Virtual Assistant – EVA, a chat and video platform which allows customers to instantly connect with an ESCO technical representative virtually. With EVA, technical analysis is made simple without in-person appointments, and it adds an additional layer of service support for our clients.

[See details](#)

OUR CLIENTS

Some of our clients.





























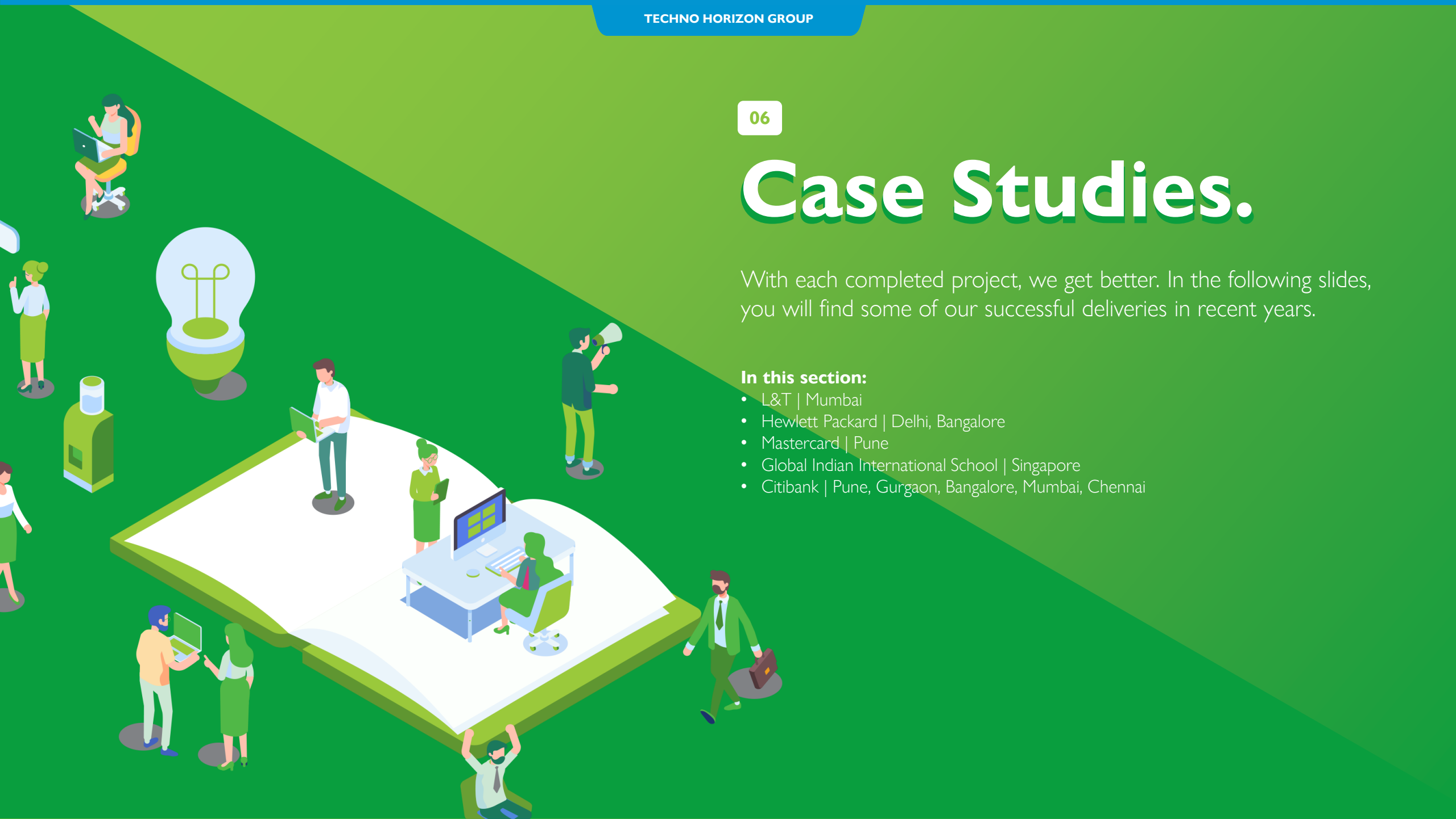

06

Case Studies.

With each completed project, we get better. In the following slides, you will find some of our successful deliveries in recent years.

In this section:

- L&T | Mumbai
- Hewlett Packard | Delhi, Bangalore
- Mastercard | Pune
- Global Indian International School | Singapore
- Citibank | Pune, Gurgaon, Bangalore, Mumbai, Chennai



Larsen & Toubro (L&T) | Mumbai

Larsen & Toubro, India's leading engineering, procurement and construction projects, manufacturing, defense and services conglomerate, inaugurated 'A.M. Naik Planet L&T, the corporate Museum located at its Powai campus. A smart, digitally advanced, experience center with latest technologies, dedicated on completing 55 years of service to the company by L&T Group Chairman Mr. A.M. Naik.

The digital interactive business experience at Planet L&T Museum is custom-designed for "WOW moments" - capturing the company's history, milestones, awards, L&T businesses and growth, corporate leadership, digital transformation, CSR, business expertise and projects for a varied visitor profile, that includes dignitaries, VIP's, business leaders, customers, business partners, L&T group employees and the invited guest.

'Planet L&T' is an 11,500 sq. ft. Experience Centre located at our Powai campus in Mumbai. Combining engaging storytelling with digitally enabled experiential

technologies like holographic imaging and multi-surface projection, it showcases the Company's offerings and capabilities. The Interactive technologies here offer visitors - a macro perspective or a laser focus on information relevant to their needs.

Technology specification for system(s) installed:

- **Welcome Dome-** 21,000 Lumens Laser Panasonic Projector with Fisheye lens.
- **History & Milestones-** 8 x 1 Interactive video wall. Samsung displays and Wavex overlay.
- **Leadership Zone-** 98" Samsung Display, 32" LG Touch display, 86" & 88" LG Ultra stretch displays.
- **AMN Awards-** 65" Samsung Display & 13" ELO Touch display.
- **A.M. Naik Zone-** 85" Hologram box.
- **Immersive Cube-** Four 7200 Lumens Laser Panasonic Projectors, lens with Watchout mapping & programming.
- **Business Theatre 1/Panorama-** One 10000 Lumens Laser Panasonic Projector with lens

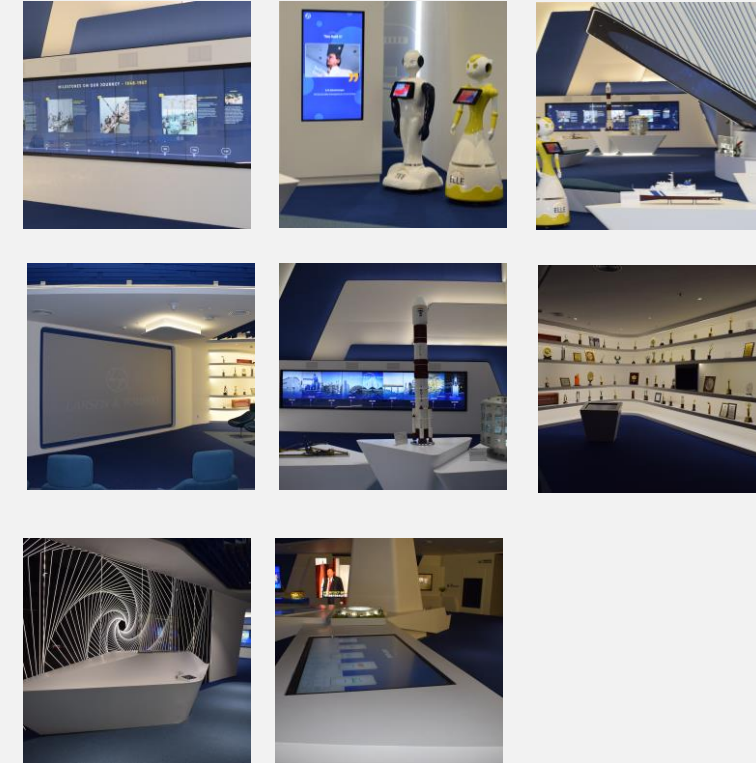
Larsen & Toubro (L&T) | Mumbai

- **Awards Showcase-** 32” LG Touch display, 43” Hologram box, with Crestron lighting automation programming.
- **Business Theatre 2 / Making a Mark-** Two 10000 Lumens Laser Panasonic Projectors, lens with Watchout mapping & programming.
- **Projects Deep-dive & Young Minds-** 86” LG multitouch table & 55” LG multitouch table.
- **Into the Future-** 55” LG Transparent OLED Display & 13” ELO Touch display.
- **CSR & Sustainability-** 86” LG Touch display and Xtreme 3.9 pp active LED video wall
- **Robot Station Feedback-** Two Invento Robots
- **Server room-** Complete Server room setup with CCTV monitoring system with audio solution for all the zones as per the design

This project was inaugurated on 18th December 2020 by L&T Group Chairman

Mr. AM Naik and CEO & MD Mr. SN Subrahmanyam, the entire leadership team of L&T has appreciated about the project and overall experience.

Gallery. (Click on thumbnail to view)



Company: Larsen & Toubro (L&T)
Industry: Technology, Engineering, Construction and Manufacturing
Rooms: Experience Centre



ESTONES



















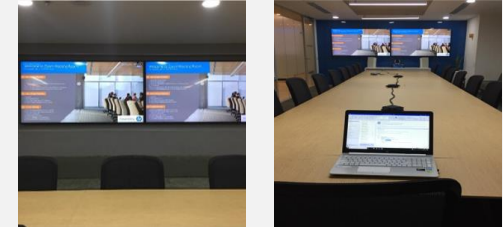
Hewlett Packard | Delhi, Bangalore

“AV refresh across multiple location for multiple rooms”

HP is one of our Regional Client and we have done several installs for them. We have been partnered with HP for their Global roll out.

We have done multiple Installs for HP in Gurgaon as well as Bangalore. The interior of this room was already ready and was being used as Meeting room without AV. The biggest Challenge in this project was to built AV infrastructure without disturbing any of the current set-up.

Gallery. (Click on thumbnail to view)



Company: Hewlett Packard
Industry: Computer hardware



The image shows a large digital display in a meeting room, divided into two panels. Both panels display a 'Welcome to Zoom Meeting Room' screen with the following content:

GE091 Board Room
Welcome to Zoom Meeting Room
 For support, call +1 850 993 9033

Join a Zoom Meeting

1. Locate the Room Control.
2. Press the Join button.
3. Enter your **Conference ID** (referenced in your meeting invitation) or 1234567890.
4. Press the Join button. You will be connected to your conference.
5. Press the Presentation button on the controller to share.

Join a Skype Meeting

1. Bring PC.
2. Bring Speaker Pack.
3. Join Skype Meeting from PC/Speaker.
4. Follow Screen Sharing instructions below.

Screen Sharing

1. Press the Presentation button on controller.
2. From your laptop/desktop share Zoom.us and enter the meeting ID.
3. Install plugins on the PC.
4. Choose "Desktop" or an application.
5. Click "Stop Sharing" to stop presenting.

Powered by

The right panel also includes a 'Sharing Key' section with the HP logo.



Mastercard | Pune

“We have installed more than 30 displays in working area without disturbing any current setup.”

Mastercard is one of our Regional Client and we have done several installs for them. We have been partnered with Mastercard for their Global projects.

We have done couple of displays installation in Pune. This interior of this room was already ready and was being used as Meeting room without AV. The biggest Challenge in this project was to built AV infrastructure without disturbing any of the current set-up.

Gallery. (Click on thumbnail to view)



Company: Mastercard
Industry: Financial Services





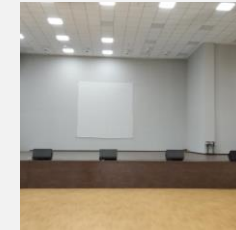
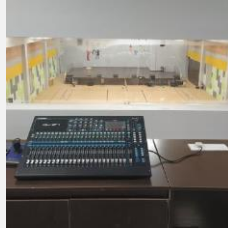
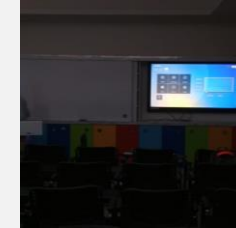
Global Indian International School | Pune, Nagpur, Bangalore

“2019 – Best application of AV in Education award by SIIA.”

Across GIIS campuses, the administration employs a host of innovative technologies to aid in delivering an optimal experience to students, parents, and teachers alike.

With the goal of preparing children for the complexities of our contemporary society, where technology is an important part of everyday life, GIIS implements the best into every aspect of the classroom and campus experience.

Gallery. (Click on thumbnail to view)



Company: Global Indian International School
Industry: Education
No. of Rooms: 207
Rooms: Classrooms, Studios, Work Spaces, Laboratory, Canteen, Play Room











Citibank | Pune, Gurgaon, Bangalore, Mumbai. Chennai

“AV access from floor boxes are installed for AV input and output flexibility”

Boardrooms & Meeting Rooms

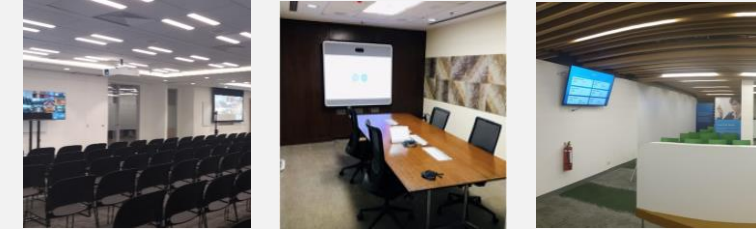
The boardroom was equipped with an existing SX80 video conferencing system integrated to a single 85inch display. We changed the existing room equipment to Cisco single and dual 70-inch Telepresence system.

Multipurpose Rooms

The multipurpose rooms are centrally controlled from the

AV room and can be combined to cater for more than 400 people. AV access from floor boxes are installed for AV input and output flexibility. The rooms are capable of video conferencing as well.

Gallery. (Click on thumbnail to view)



Company:	Citibank
Industry:	Banking and Finance
No. of Rooms:	120
Rooms:	Training Rooms, Meeting Rooms, Boardroom, QMS, Monitoring Displays







CONTACT US

Reach out to us!



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THANK YOU!